Climate Impact Management and Measurement Trainer

Request for Proposal

1 Introduction

1.1 Context

Accelerating Impact Finance Luxembourg SARL-SIS (hereafter referred to as "**Accelerating Impact**" or the "**Company**") seeks to advance impact finance by empowering the impact finance leaders of tomorrow, and does this through the implementation of its accelerator programmes, the International Climate Finance Accelerator (the "**ICFA**") and the International Social Finance Accelerator (the "**ISFA**"). Both accelerators are unique multi-year programmes that support emerging fund managers who specialise in impact finance, thereby increasing the number of impact finance funds and the assets invested in impact. Accelerating Impact fund managers receive access to a range of technical and financial support, including trainings on a wide range of topics.

1.2 Objective

Accelerating Impact is currently requesting proposals from training providers to deliver a highly practical, applied training module for our emerging impact fund managers, focusing on greenhouse gas (GHG) accounting, monitoring, and reporting.

The training should equip fund managers with the knowledge and tools to:

- Understand the GHG standards landscape through an overview of frameworks and how they align or differ.
- Understand GHG emissions from both the fund management entity and their portfolio companies/projects;
- Apply best-practice methodologies to quantify Scope 1, 2, and relevant Scope 3 emissions;
- Identify and calculate GHG emission reductions, including avoidance, savings, and sequestration, using credible, accepted standards (e.g., GHG Protocol, PCAF, SBTi, CDP, Verra, Gold Standard);
- Navigate the GHG-related requirements of governments, DFIs, and institutional investors, including disclosures and commitments (e.g., EU SFDR, Article 9, IFRS S2, TNFD, DFI scorecards);
- Aggregate GHG data for complex or divers portfolios (e.g., by sector, geography, asset class);

- Understand data sources (primary and proxy), emissions factors, and how to manage data gaps;
- Incorporate carbon-related metrics into investment decision-making and impact management systems.
- Actively manage their GHG footprint in alignment with broader climate goals.

The training should be grounded in real-world application, using practical tools, case studies, and hands-on exercises relevant to early-stage fund managers primarily (but not exclusively) operating in developing and emerging markets. It should support managers in taking action with imperfect information, provide templates or reference tools for emissions tracking, and address common pitfalls in GHG accounting for small and early-stage funds.

2 Scope of Work

The selected provider will be expected to:

1. Design and deliver a training module between one and three hours (to be determined based on the trainer's proposal) that will be recorded and made available on Accelerating Impact's Knowledge Hub, including :
    - An engaging presentation with practical examples
    - A demonstration of emissions calculators or reporting tools
    - Breakout case studies (optional)
    - Supplementary materials (slides, tools, reading list) (optional)
2. Cover the following core topics (non-exhaustive):
    - GHG accounting principles and standards
    - Scope 1, 2, and 3 emissions – definitions and data sources
    - Emission reductions: avoided emissions, removals, savings
    - Carbon accounting for emerging markets and small funds
    - Fund-level vs. portfolio-level emissions strategies
    - Aggregation methods and reporting structures
    - Regulatory and investor reporting requirements (e.g. SFDR, TCFD, DFI scorecards)
    - Market tools and platforms (PCAF, EX-ACT, Cool Farm Tool, Clarity AI, etc.)
    - Alignment with SFDR Article 9 fund expectations
3. Provide practical tools/templates, this may be in the form of the following or in any other format as proposed by the trainer:

- Data collection checklist or survey template
- Resource map for emission factors and databases

4. Tailor examples and delivery to early-stage fund managers with:
    - Limited internal resources
    - Diverse sectoral and geographic portfolios
    - Need to report to multiple stakeholders

3 Expected Deliverables

The selected trainer will be required to travel to Luxembourg to record the training session, and the recording equipment, staff, and editing will all be handled by Accelerating Impact. In addition, the trainer is expected to deliver:

- A summary slide deck for participants
- A curated list of tools, templates, and resources

4 Profiles of Qualified Application Reviewers

The selected trainer (individual or team) should demonstrate a strong combination of technical expertise, practical experience, and training ability. Specifically, the ideal profile includes:

Essential Qualifications

- Proven expertise in GHG accounting and climate impact measurement, including familiarity with key frameworks such as:
    - GHG Protocol (corporate and project-level)
    - PCAF methodology
    - IPCC Guidelines
    - ISO 14064 series
    - Sector-specific methodologies (e.g. EX-ACT, Cool Farm Tool, Verra, Gold Standard)
- Hands-on experience applying GHG methodologies for:
    - Fund-level emissions and carbon footprinting
    - Project- or company-level accounting in diverse sectors and geographies
    - Estimating avoided emissions, sequestration, and carbon savings

- Familiarity with emerging market contexts, especially challenges in data availability, reliability, and reporting

Preferred Qualifications

- Experience supporting early-stage or small fund managers, particularly those working in impact investing or blended finance
- Understanding of DFI, EU, and institutional investor expectations, including SFDR, TCFD, and climate risk reporting frameworks
- Ability to translate technical content into clear, actionable steps for non-specialist audiences
- Prior delivery of interactive, adult-learning-based training, including group work and hands-on exercises
- Strong command of emissions data sources, emissions factors databases, and estimation tools (e.g. Clarity AI, CDP, ENCORE, etc.)

Language and Delivery Skills

- Excellent communication skills in English (verbal and written)
- Comfort facilitating virtual sessions and with video recording
- Ability to create and share training materials, tools, and templates that participants can use beyond the session

5 Timeline

- RfP Launch Date: 29 July 2026
- Deadline for Proposals: 16 August 2026
- Selection of Provider: 21 August 2026
- Delivery of Training: [Q3 2026]

6 Proposal Requirements

Interested providers should submit a proposal including the following:

- Brief description of your organisation/team and relevant expertise in GHG accounting, training, and climate finance
- Proposed approach and methodology for delivering the training
- Proposed training content/agenda

- Experience working with early-stage or impact fund managers, particularly in emerging markets
- Estimated budget, including fees and any anticipated expenses
- References or case examples of similar trainings conducted

7 Evaluation and Criteria

Proposals will be evaluated based on the following criteria:

- Technical expertise and experience (especially GHG accounting in climate/impact finance)
- Relevance and practicality of the proposed training approach
- Track record in delivering training to similar audiences
- Budget and value for money
- Ability to tailor to the ICFA/ISFA context

8 Submission Instructions

Proposals must be submitted by email to Morgana Bourggraff at contact@acceleratingimpact.org no later than 16 August 2026 at midnight CET. Questions may be directed to Ms Bourggraff at the same address.